



THE CHAMBER OF CONCILIATION, **MEDIATION AND ARBITRATION** 

CIESP FIESP



**PRESIDENT SYDNEY SANCHES** 

FORMER JUSTICE AND CHIEF OF THE FEDERAL SUPREME COURT

**VICE-PRESIDENT ELLEN GRACIE NORTHFLEET** FORMER JUSTICE AND CHIEF OF THE FEDERAL SUPREME COURT

### CENTER

- Established in 1928;
- Over **8000** associated industries;
- It offers various types of services, such as consultancy in legal, environmental, foreign trade, infrastructure, etc.

### **FEDERATION**

- Established in 1931;
- Encompasses **130** thousand industries, responsible for **40%** of the Brazilian GDP;
- Legislative power to represent the industries in its administrative area;
- Represents the industry in various sectors, such as culture, agricultural business, economy, sport, commerce, law, etc.



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ATA DA REUNIÃO DA DIRETORIA EXECUTIVA DO CENTRO DAS INDÚSTRIAS DO ESTADO DE SÃO PAULO, REALIZADA NO DIA 22 DE MAIO DE 1995, ÀS 16:00 HORAS, PARA O FIM ESPECIAL DE DELIBERAR E VOTAR SOBRE A CONSTITUIÇÃO DA CÂMARA DE MEDIAÇÃO E ARBITRAGEM, CONSOANTE O DISPOSTO NO ARTIGO 1°, INCISO XII DOS ESTATUTOS DO CENTRO DAS INDÚSTRIAS DO ESTADO DE SÃO PAULO.

Aos vinte e dois dias do mês de maio de 1995, na sede social, na Avenida Paulista 1313, 15° andar, às dezesseis horas, reuniu-se a Diretoria Executiva do Centro das Indústrias do Estado de São Paulo sob a presidência do Senhor Carlos Eduardo Moreira Ferreira, presidente. Abrindo os trabalhos esclareceu que a Diretoria Executiva fora convocada, nos termos do artigo 15, incisos I e II, mediante convocação expressa da Presidência, para o fim especial de deliberar e votar a constituição da Câmara de Mediação e Arbitragem consoante disposto no artigo 1°, inciso XII dos Estatutos. A seguir, após verificar a lista de presenças, convidou o Senhor Roberto Nicolau Jeha, para secretariar os trabalhos e o Senhor Daniel Sahagoff, Diretor Titular do Departamento Jurídico, para auxiliar a mesa dirigente dos trabalhos. Instalada a mesa, o Senhor Presidente expôs aos presentes os objetivos da convocação da reunião, e a seguir passando ao exame da pauta da reunião, determinando a leitura da convocação, a saber: proposta da constituição da Câmara de Mediação e Arbitragem, que se regerá por normas próprias e autônomas. Após a leitura o Senhor Presidente salientou que: os institutos jurídicos da mediação e arbitragem estão previstos na nossa legislação, nos artigos 1025 a 1036 e 1037 a 1048 do Código Civil Brasileiro e no Código de Processo Civil artigos 1072 a 1102; é dever de toda a sociedade civil colaborar na administração da Justica: os meios extrajudiciais de solução de controvérsias devem ser incentivados e difundidos; a utilização da mediação e arbitragem é prática universal e muito contribui para minimizar os problemas que afligem a Justica Estatal, tais como o volume de ações e a morosidade da Justiça; a instituição da Câmara de Mediação e Arbitragem com a finalidade de administrar mediações e arbitragens propiciará que os objetivos aciina preconizados sejam alcançados. Em seguida o Senhor Presidente passou a palavra ao Senhor Daniel Sahagoff, Diretor Titular do Departamento Jurídico, que procedeu a leitura da proposta de Denominação: Câmara de Mediação e Arbitragem de São Paulo, Normas de Funcionamento da Câmara de Mediação e Arbitragem e do

Chamber Ciesp/Fiesp was founded on May 22, 1995.

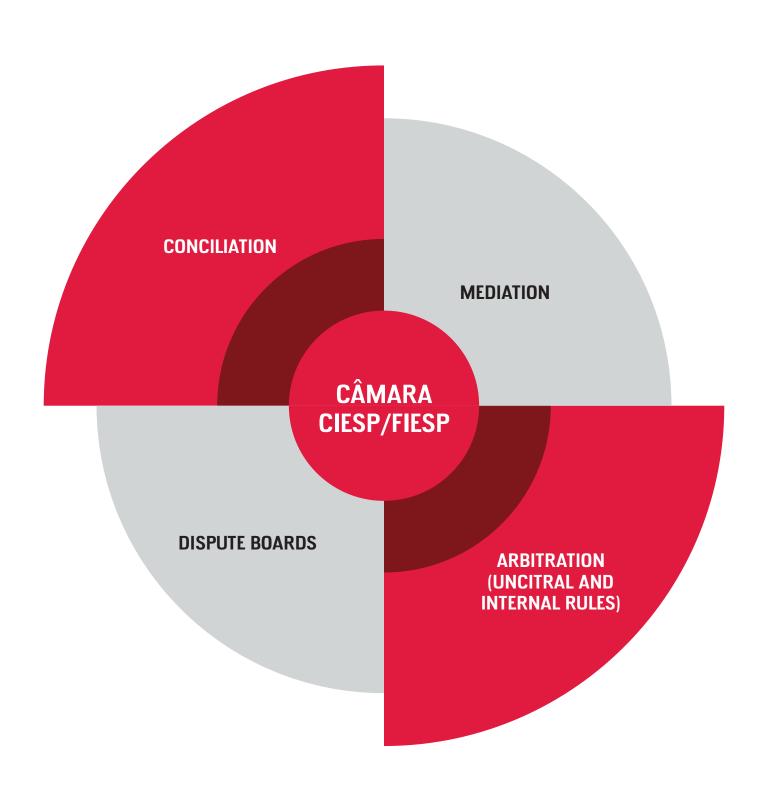
"After the reading, Mr. President pointed out that the legal institutions of mediation and arbitration are provided for in our legislation [...]. It is the duty of all civil society to collaborate in the administration of Justice, the extra-judicial means of resolving disputes must be encouraged and disseminated; the use of mediation and arbitration is a universal practice".

Carlos Eduardo Moreira Ferreira

Roberto Nicolau Jeha



# SERVICES OFFERED BY THE CHAMBER



#### THE FEATURES OF THE CHAMBER

Modern arbitration, mediation and dispute board rules that are national references, with international recognition.

Experienced team with all the lawyers of the Secretariat fluent in English, for the active and safe management of the cases.

List of arbitrators and mediators, counting with, national and international, household names in the legal and dispute resolution scenarios.

### ADMINISTRATIVE MANAGEMENT OF THE PROCEEDINGS

Code of ethics.

Ciesp/Fiesp management formula – Tailor-Made

Flexible rules and adaptable to the specific case

Centralization of the filing and record of the proceeding.

Maintenance of the confidentiality of the proceedings

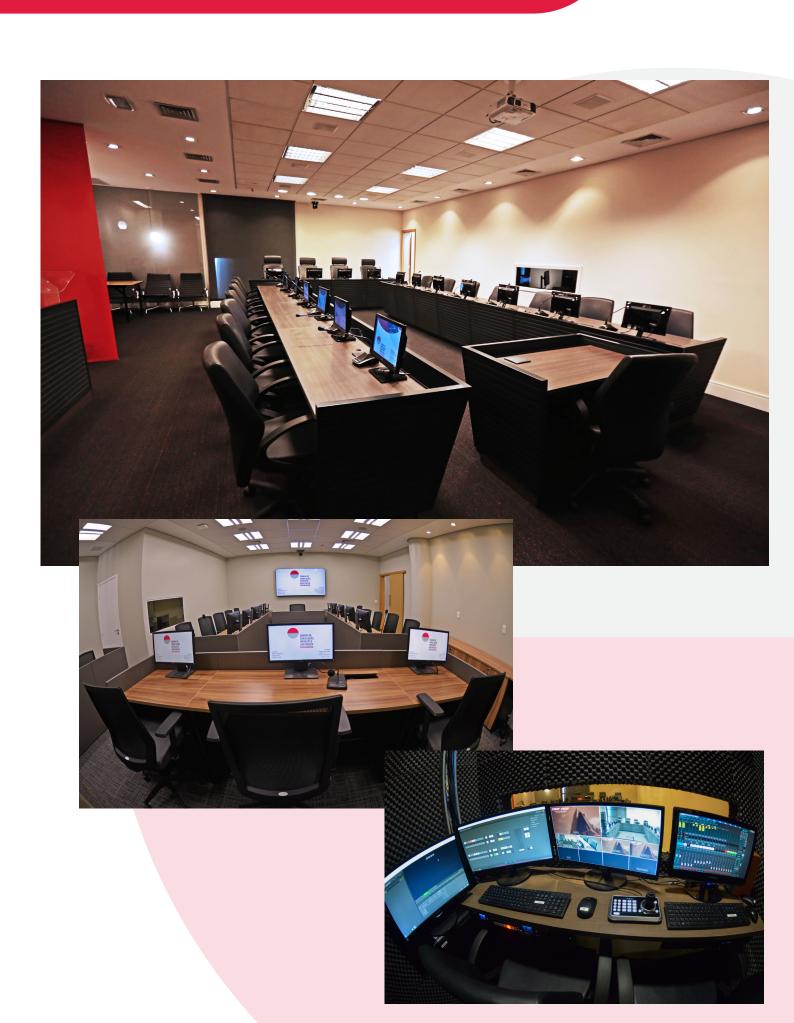
Dispatch of Notifications and Communications

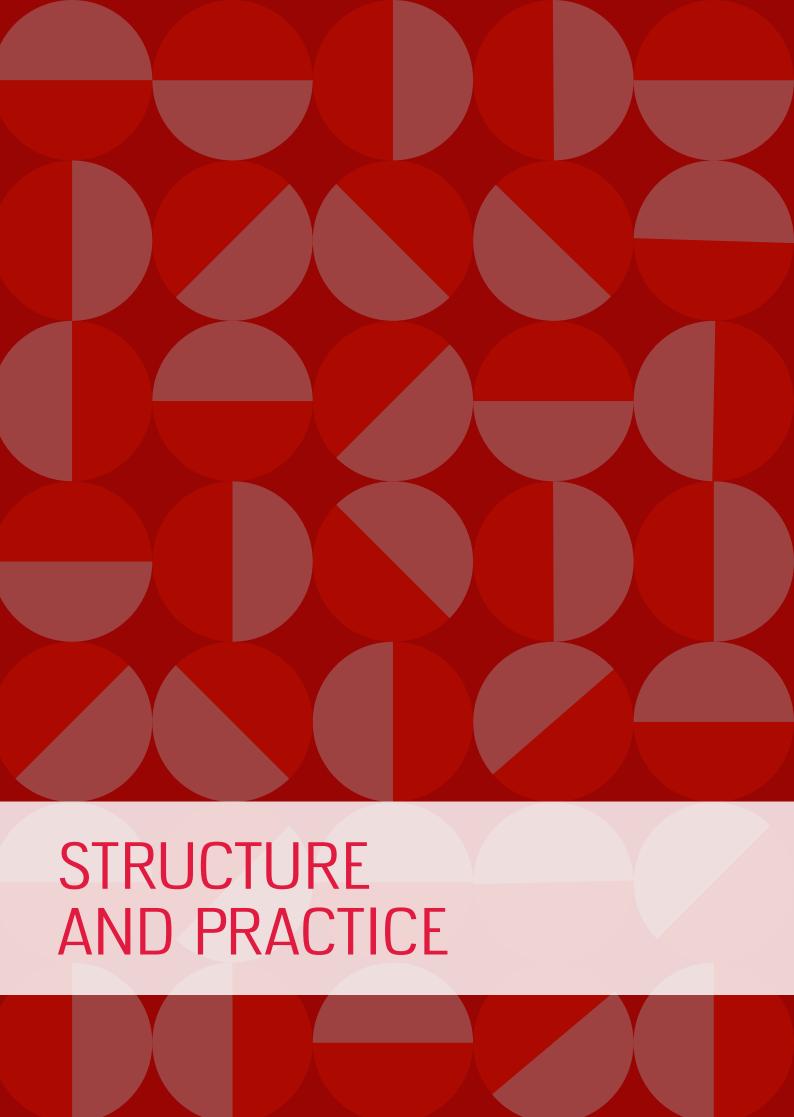
### ADMINISTRATIVE MANAGEMENT OF THE PROCEEDINGS

# Administrative support to all involved agents

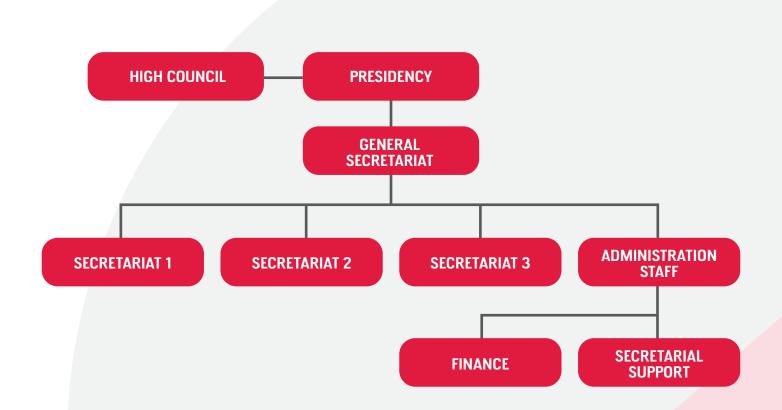
- Organization of hearings:
  - Meeting room reservation
  - Transcription
  - Simultaneous translation
  - Organization of the case files
  - Summons of witnesses
- Monitoring of the fund of expenses and of the advance of the Arbitrator's fees in cases by hourly rate (up to R\$8M)
  - Deadline monitoring

# STATE-OF-THE-ART HEARING CENTRE





#### **CHAMBER ORGANIZATION CHART**



### PRESIDENCY

**Sydney Sanches** 

President

**Ellen Gracie Northfleet** 

Vice-President

### GENERAL SECRETARIAT

Lilian Elizabeth Menezes Bertolani

Secretary General

Jéssica Cacique de Araujo

Deputy Secretary General

Roberto Miller Feliciano

Legal and Commercial Advisor

### HIGHER COUNCIL

#### Kazuo Watanabe

President of the Higher Council

#### José Carlos Margalhães

Vice-President of the Higher Council

### **COUNCILORS**

Ada Pellegrini Grinover

**Adriana Braghetta** 

Adriana Noemi Pucci

**Antonio Corrêa Meyer** 

Carlos Alberto Carmona

**Debora Visconte** 

**Eduardo de Albuquerque Parente** 

Fernanda Rocha Lourenço Levi

Giovanni Ettore Nanni

**Hélcio Honda** 

Hermes Marcelo Huck

Luiz Fernando Alongi

**Martim Della Valle** 

Paula Andrea Forgioni

**Pedro Antonio Batista Martins** 

Selma Maria Ferreira Lemes



### NUMBER OF CASES

In its 26 years of practice, by the end of 2021, the Chamber had administered **752** proceedings among arbitration, mediation and dispute resolution boards.

In December 2021, the Chamber currently had **125** arbitration proceedings, **42** mediations and **1** dispute resolution board.

### NUMBER OF CASES

Throughout 2021, the Chamber administered
125 arbitration proceedings (111 by the
Chamber's rules, 12 by the UNCITRAL rules and
1 by the expedited proceeding rules),
42 mediations and 1 dispute resolution board.
As to the first two, 6 ongoing arbitration
proceedings, 1 filed proceeding and 1
mediation have, as one of the parties, entities
of direct or indirect Public Administration.

In 2021, **35** arbitration proceedings, **42** mediations and **1** dispute resolution board were commenced in the Chamber Ciesp/Fiesp.

### VALUE TICKET OF THE CASES

The average value of the ongoing arbitration proceedings amounted in **R\$ 27.026.768,75**, and the highest amounted in **R\$ 450.000.000,00**.

The average value of the ongoing common procedure meditations amounted in **R\$ 6.361.682,89**, and the highest amounted in **R\$ 150.000.000,00**.

The lowest value in the mediation proceedings was of **R\$ 7.683,46**.

### **PARTIES**

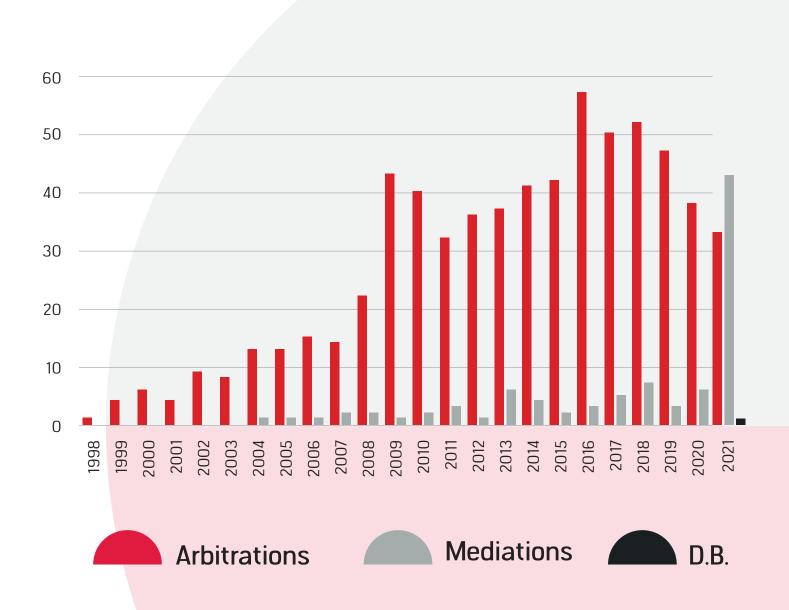
The percentage of multiparty arbitration proceedings, on ongoing in 2021 cases, was of **42,4%** (**53 cases**) and in the proceedings commenced in 2021, amounted **54%** (**19 cases**).

The percentage of individual arbitration proceedings, on ongoing in 2021 cases, was of **20%** (**24 cases**) and in the proceedings commenced in 2021, amounted **34%** (**12 cases**).

#### **NEW CASES INITIATED EVERY YEAR**

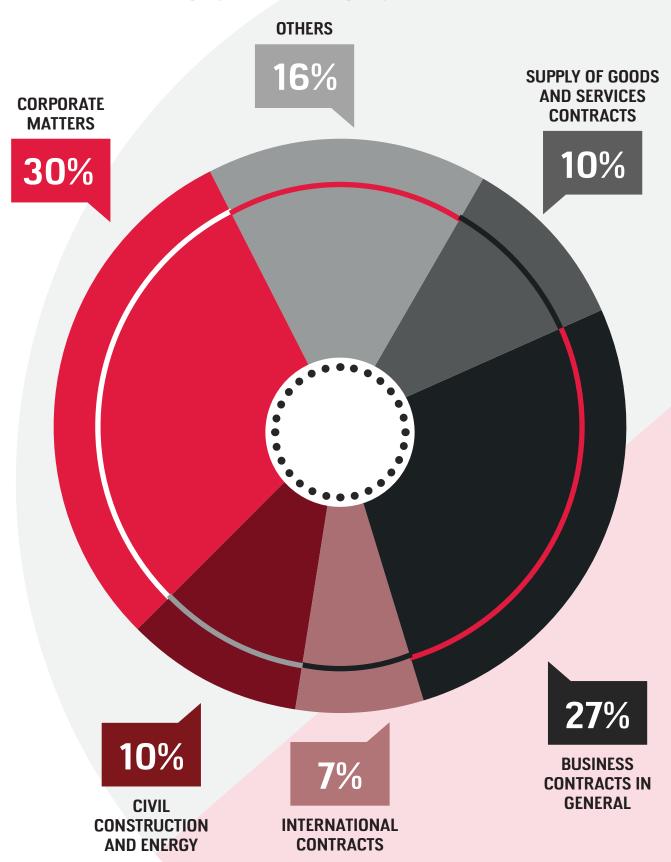
YEAR	ARBITRATION	MEDIATION	D.B.	TOTAL
1998	1			1
1999	4			4
2000	6			6
2001	4			4
2002	9			9
2003	8			8
2004	13	1		14
2005	13	1		14
2006	15	1		16
2007	14	2		16
2008	22	2		24
2009	43	1		44
2010	40	2		42
2011	32	3		35
2012	36	1		37
2013	37	6		43
2014	41	4		45
2015	42	2		44
2016	57	3		60
2017	48	6		54
2018	52	7		59
2019	48	3		51
2020	38	6		44
2021	35	42	1	78
TOTAL	658	93	1	<b>752</b>

#### NUMBER OF CASES FROM 1998 TO 2021



### MAIN SUBJECTS DISCUSSED IN THE ARBITRATION PROCEEDINGS INITIATED IN 2021

# CASES 2021 – ARBITRATION PROCEEDINGS BY THE MERITS OF THE DISPUTE



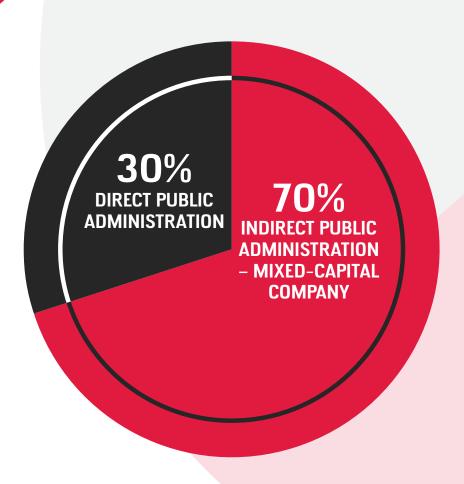
### ONGOING ARBITRATION PROCEEDINGS WITH PUBLIC ADMINISTRATION ENTITIES

5 ongoing cases throughout 2021

Average value of R\$ 186.559.412, 20

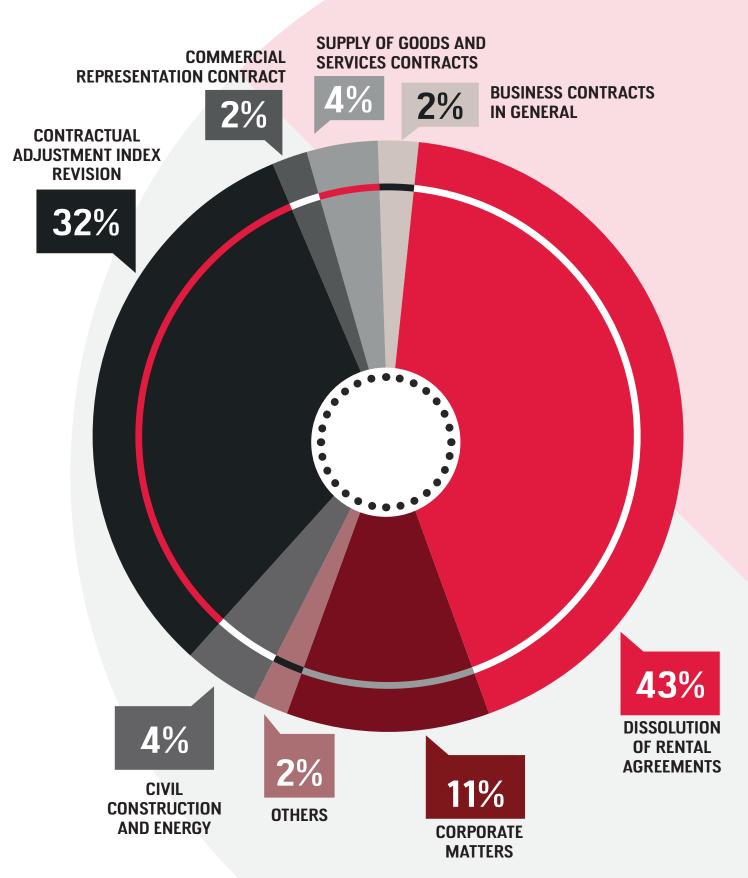
Highest value R\$ 500.000.000,00

Total value **R\$ 932.797.061,00** 

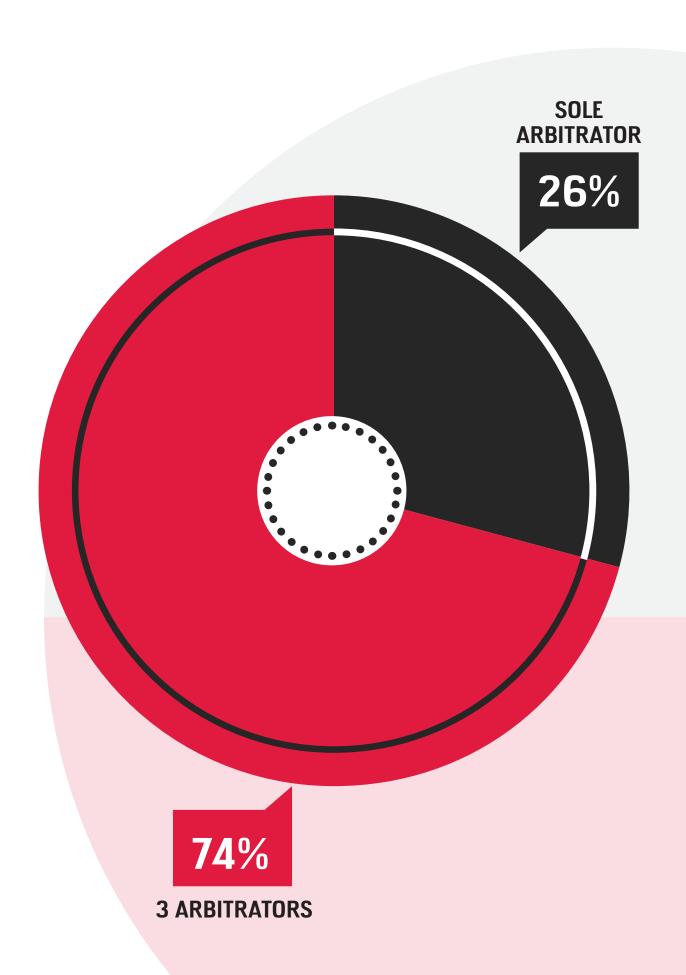


## MAIN SUBJECTS DISCUSSED IN THE MEDIATION PROCEEDINGS INITIATED IN 2021

# CASES 2021 – MEDIATION PROCEEDINGS BY THE MERITS OF THE DISPUTE

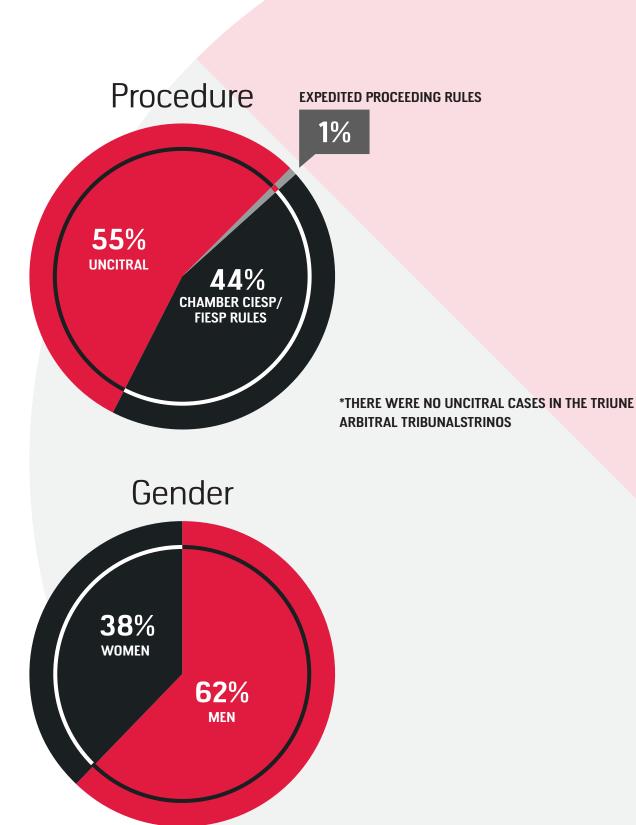


# COMPOSITION OF THE ARBITRAL TRIBUNAL IN THE ONGOING CASES OF 2021



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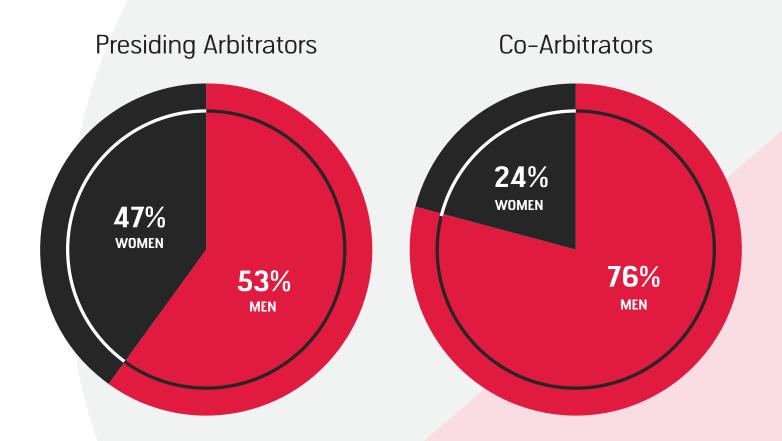
#### Sole arbitrator



## COMPOSITION OF THE ARBITRAL TRIBUNAL IN THE ONGOING CASES OF 2021

100% of the cases used the Chamber Ciesp/Fiesp rules

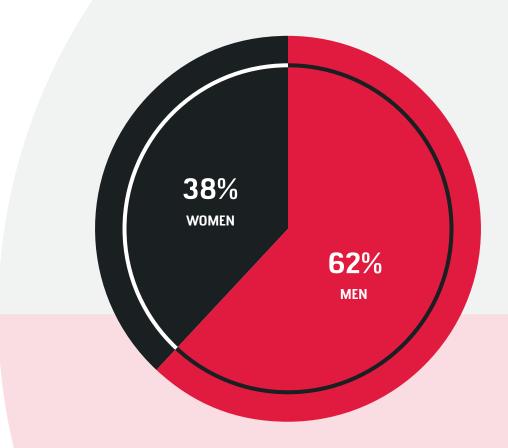
Gender Division:



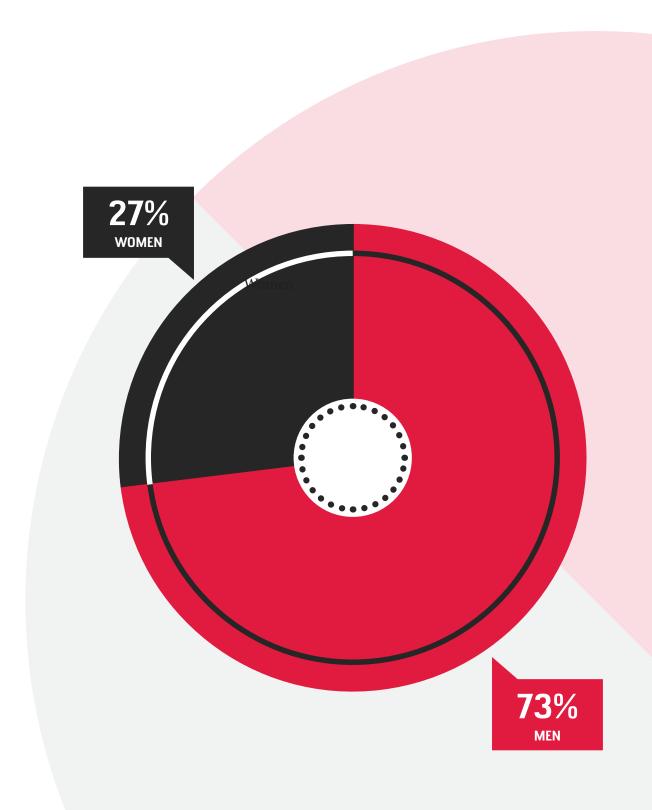
## **COMPOSITION OF THE TRIBUNAL** FOR SOLE ARBITRATOR

100% of the cases used the Chamber Ciesp/Fiesp rules

Gender division:



# GENDER DIVERSITY ON THE TOTAL NUMBER OF ARBITRATORS IN THE ONGOING PROCEEDINGS OF 2021



### AVERAGE TIME OF RESOLUTION OF THE ARBITRAL PROCEEDINGS

Cases with no need of Experts

**19** months after the signature of the term of reference and **25** months as of the distribution.

The average time of duration of the Arbitral proceedings were:

- 2 years, as of the signature of the term of reference;
- **2** years and **5** months, as of the distribution.

<sup>\*</sup> The most expeditious case was concluded in **44 dias** from the signature of the term of reference.

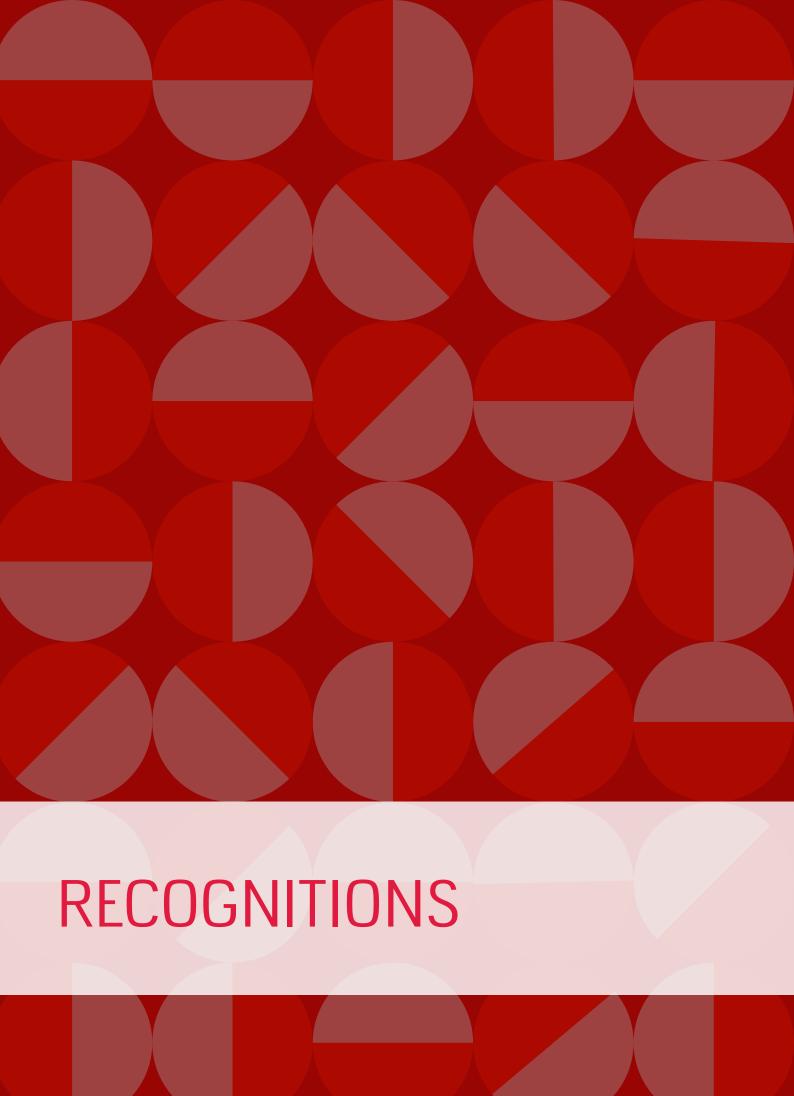
#### **CERTIFIED USERS**



Federal Attorney General; Federal Consultant General, Core Expertise in Arbitration



Attorney Geral of the State of São Paulo







O Brazil



Arbitration centers

Ranking 2021

#### Dispute resolution

#### Excellent



CÂMARA DE CONCILIAÇÃO, MEDIAÇÃO E ARBITRAĞEM CIESP/FIESP

Sydney Sanches



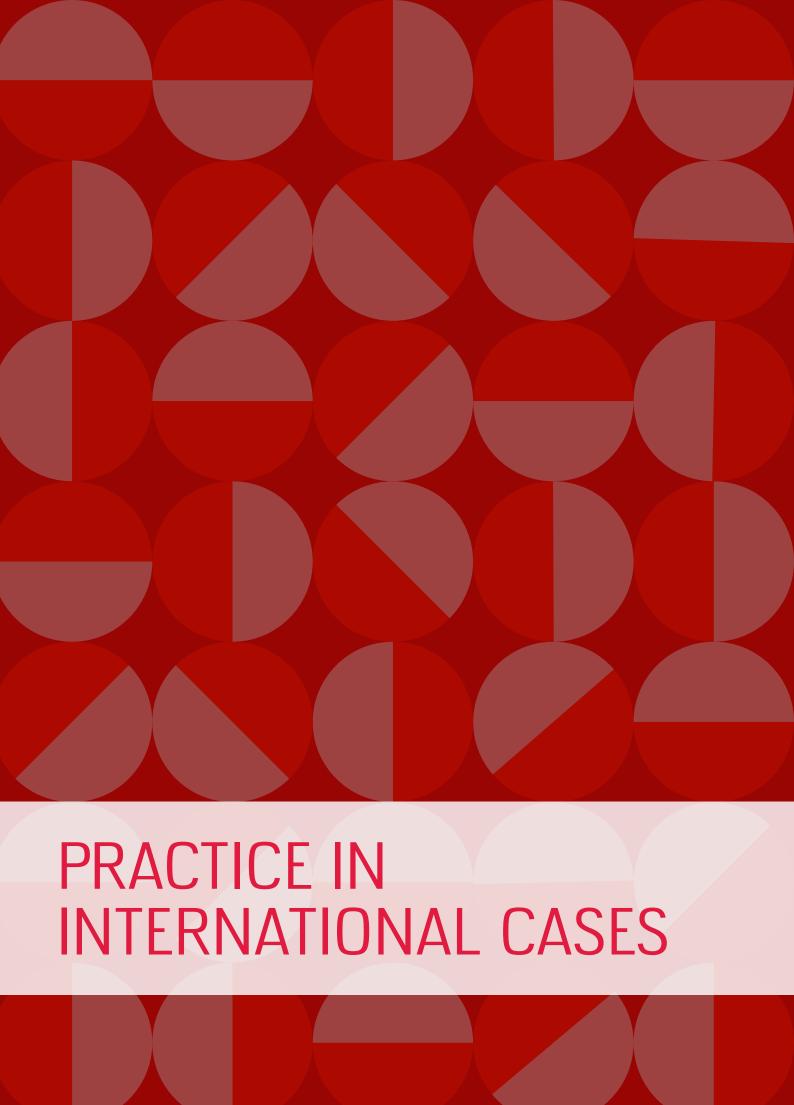
GAR Arbitration Regional Arbitration Centres - Latin America & The Caribbean The Caribbean

Guide to Regional Arbitration (volume 9 - 2021)

**Chamber of Conciliation Mediation** and Arbitration of São Paulo (CIESP/FIESP)



23 April 2021



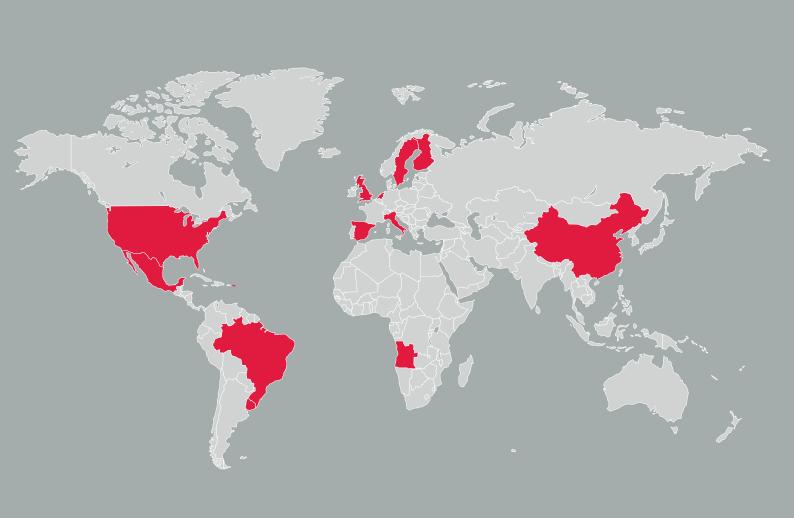
#### **PRACTICE IN INTERNATIONAL CASES**

Experience in the administration of cases governed by the UNCITRAL Arbitration Rules

Instructed and capable team to conduct proceedings in English and Spanish

Structure for simultaneous translation and holding of virtual hearings

#### PARTIES OF 14 COUNTRIES



#### CONTACTS:

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**Jéssica Cacique de Araújo** Deputy Secretary General

Roberto Miller Feliciano Legal and Commercial Advisor

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